PETRI CASTRÉN
CFO

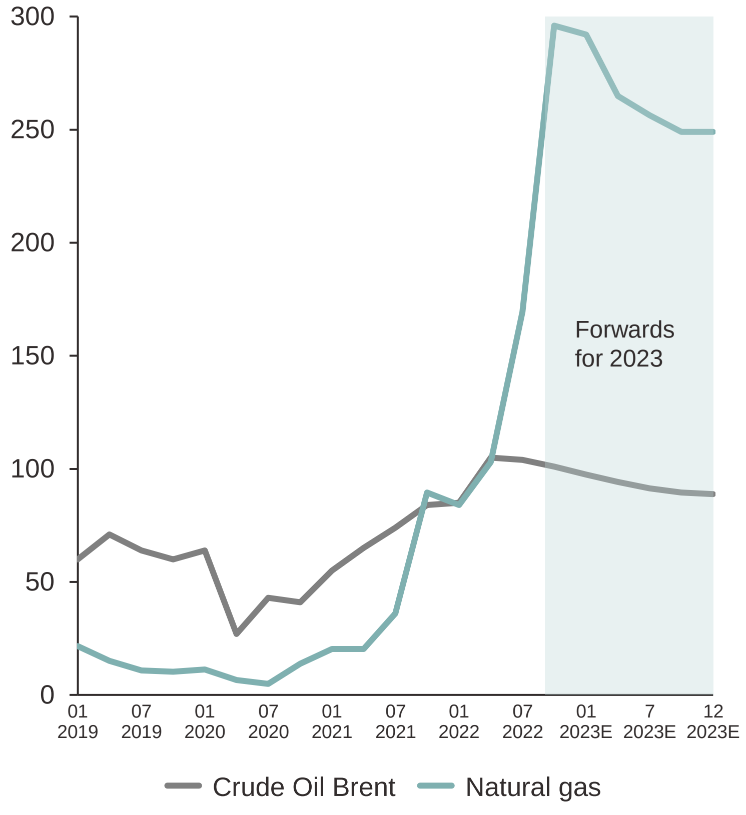
Recession-resistant business model

CAPITAL MARKETS DAY
SEPTEMBER 13, 2022

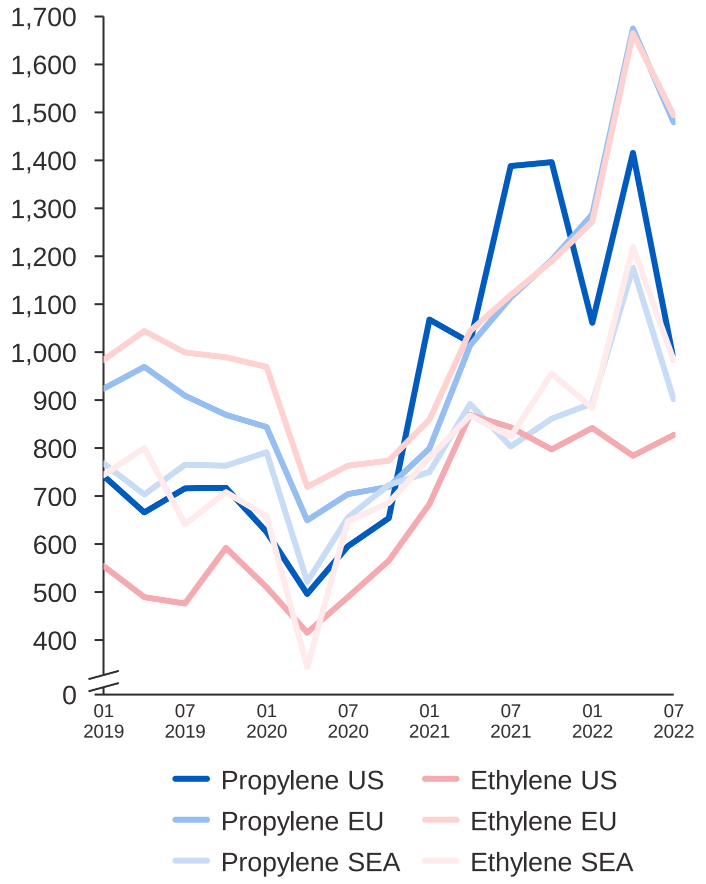
kemira

Unprecedented cost pressure during the past two years – signs of moderation visible

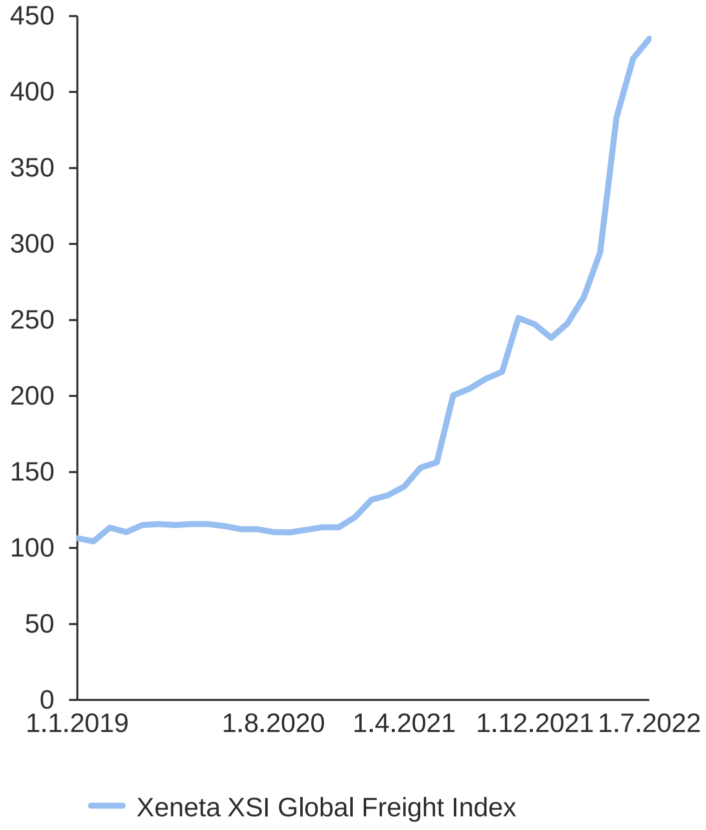
HIGHER OIL AND NATURAL GAS PRICES



ETHYLENE AND PROPYLENE ARE IMPORTANT DERIVATIVES

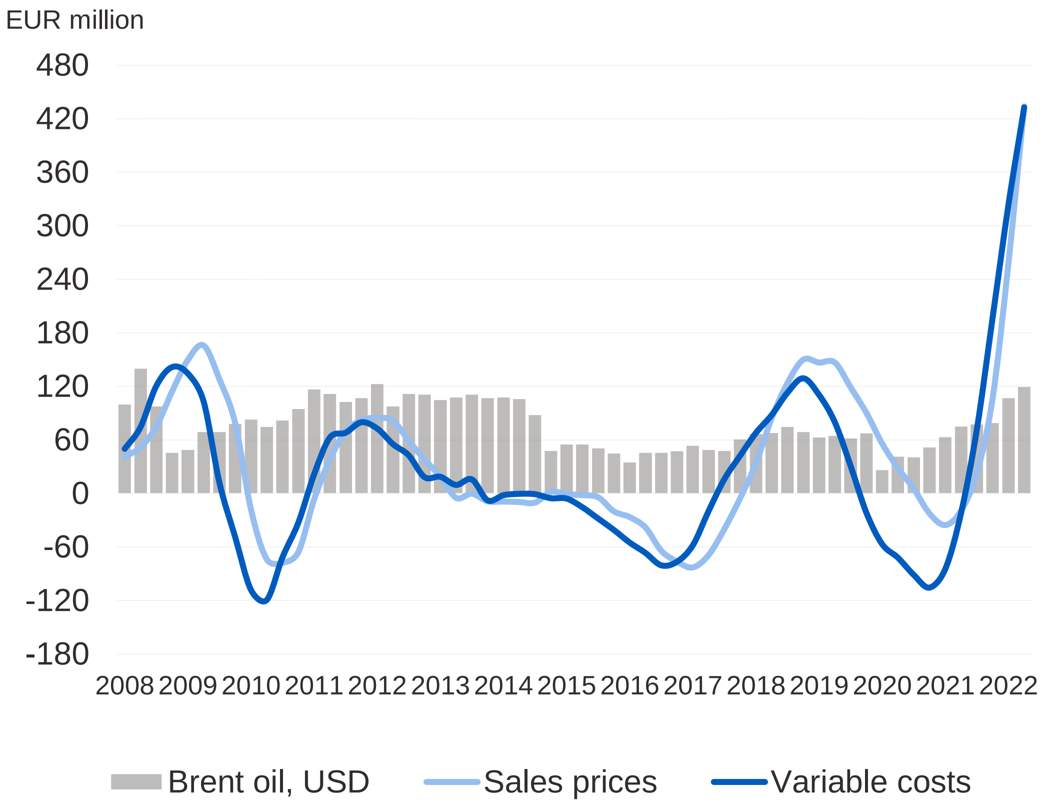


INCREASED LOGISTICS COSTS



We have shown agility in an exceptional operating environment

SALES PRICE VS VARIABLE COST TREND (ROLLING 12-MONTH CHANGE Y-O-Y)



RESILIENT BUSINESS MODEL

Contract structure

- Pulp & Paper: contract pricing checkpoints shortened; share of formula-or spot-based based contracts 35%
- Industry & Water: share of formula- or spot-based based contracts 30%

Multi-asset footprint

- 62 manufacturing facilities globally, 3 global R&D centres
- Local production and close proximity to customers

High customer satisfaction

- Net promoter score (NPS) 53 in H1 2022; significant improvement since 2019

Our reliance on natural gas is low; electricity independence a competitive advantage

KEMIRA'S MANUFACTURING SITES ARE NOT RELIANT ON NATURAL GAS

7 / 31
manufacturing sites use natural gas in Europe

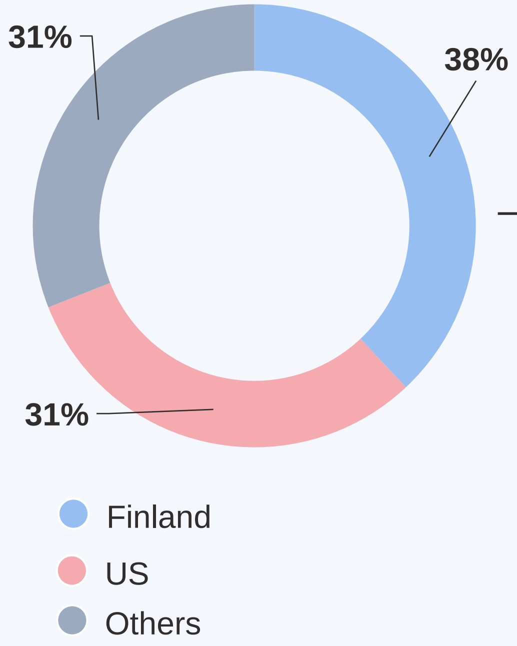
20 MEUR
Gas purchases in 2021

H1 2022
~20 MEUR

Larger impact of high natural gas prices expected to come through suppliers and customers if they are forced to curtail production

ANNUAL ELECTRICITY PURCHASES AROUND EUR 140 MILLION IN 2021

Electricity & energy use by country (by Gwh)



FINLAND

Kemira entitled to 4% of upcoming OL3's** capacity, around 60 MW

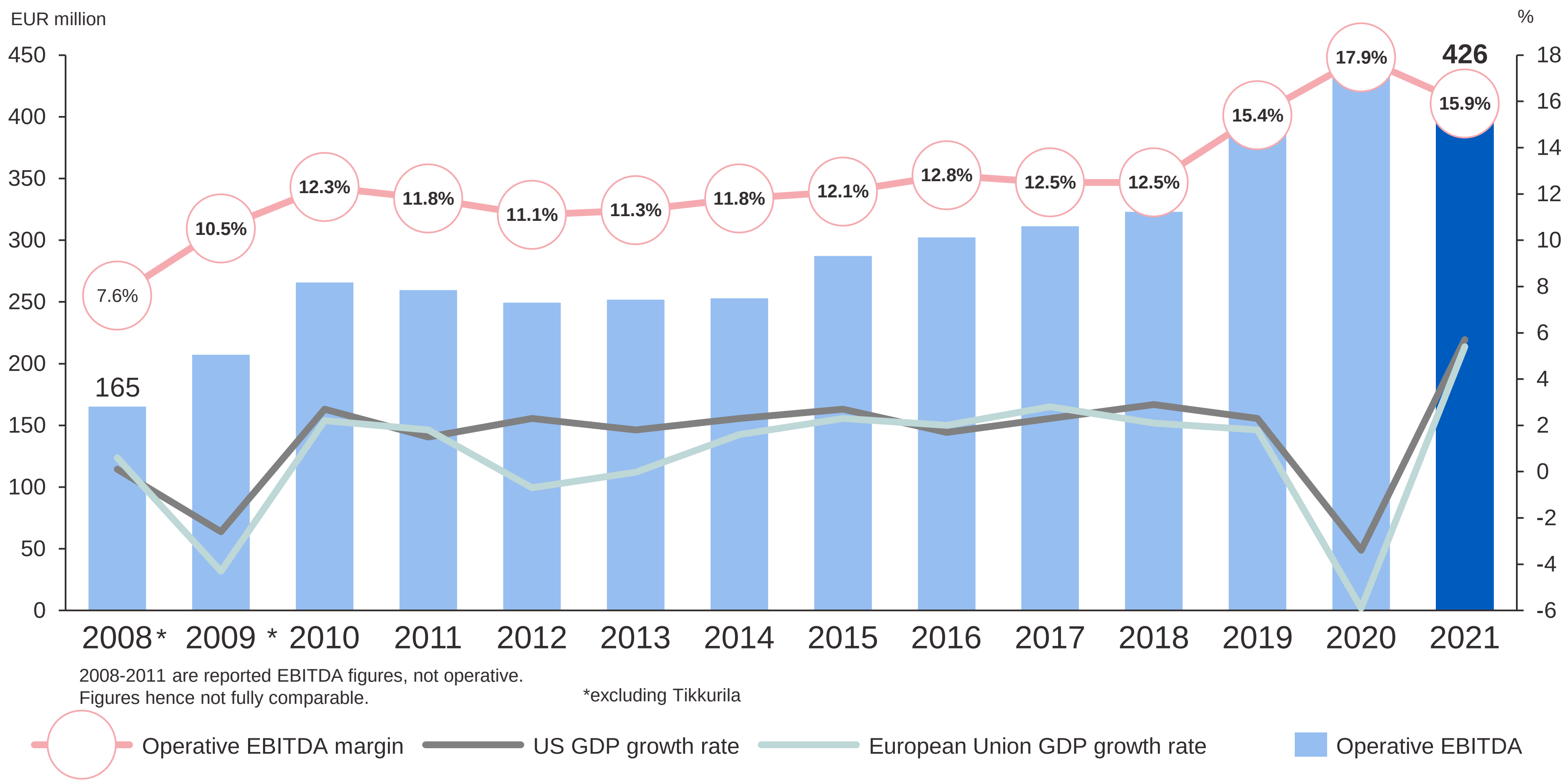
OL3 will further increase Kemira's electricity backward integration in Finland and share of carbon-free energy to around 80%**

Value of Kemira's shares in Pohjolan Voima and Teollisuuden Voima around EUR 400 million at end of June 2022. Value of shares increased by EUR 141 million during Q2 2022.

*OL3= Olkiluoto 3, new nuclear plant in Finland
**assuming OL3 produces at full capacity of 1,600 MW

Our products are consumable chemicals with resilient demand through economic cycles

OPERATIVE EBITDA DEVELOPMENT HAS BEEN STEADY THROUGH ECONOMIC CYCLES



2008-2011 are reported EBITDA figures, not operative.
Figures hence not fully comparable.

*excluding Tikkurila

Our products are mostly used in customers' processes. Our demand is tied to customer production volumes.

Source for GDP data: World Bank

WE REMAIN COMMITTED TO OUR FINANCIAL TARGETS

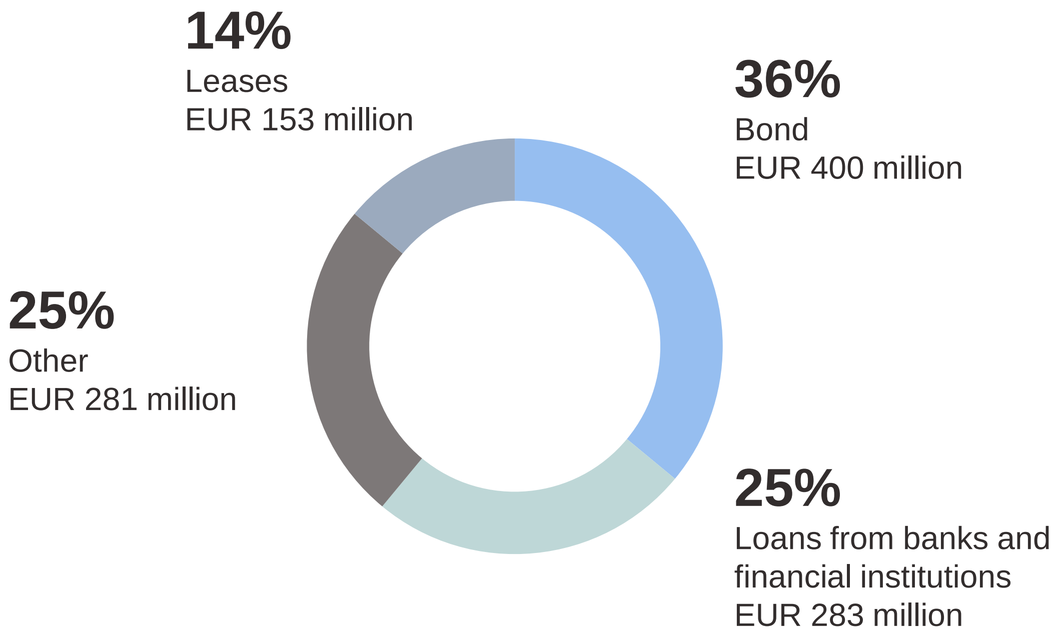
FASTER THAN MARKET GROWTH	OPERATIVE EBITDA 15-18%	GEARING BELOW 75%
NEXT STEPS Capture organic growth opportunities Continue to progress biobased strategy and partnerships Better positioned for M&A, particularly to add new geographic reach and new product capabilities	**NEXT STEPS** Maintain operative EBITDA margin within range Continue disciplined price and cost management Capitalize on recent and upcoming investments	**NEXT STEPS** Maintain gearing below 75% Capacity to temporarily increase leverage if clear plan to reduce it

Maintaining the operative EBITDA margin within the 15-18% range

FACTORS WITHIN OUR CONTROL		
CUSTOMER PROFITABILITY	**EFFICIENCY OF OPERATIONS**	**GROWTH**
Particular focus on Oil & Gas profitability Proactive actions to mitigate impact from higher input costs	Continued focus on asset utilization Optimization of product portfolio	Focus on water treatment, biobased chemicals and the APAC region

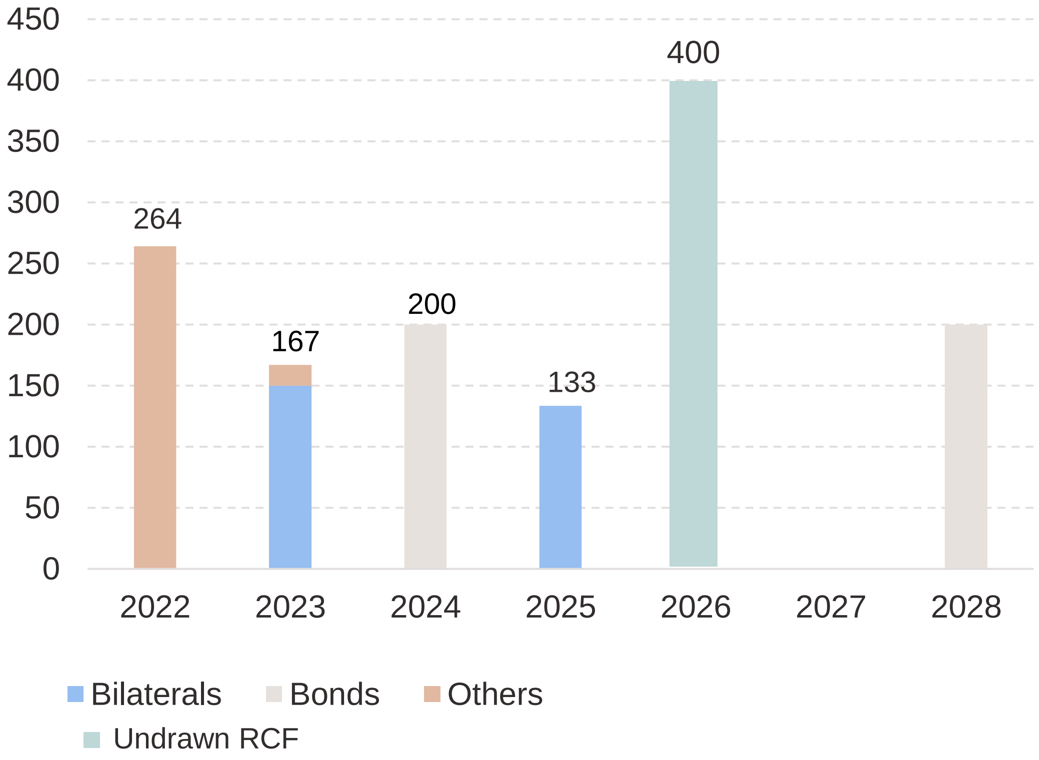
FACTORS OUTSIDE OUR CONTROL	
	HISTORICALLY
INCREASING RAW MATERIAL PRICES →	Positive for revenue, pressure on margins
DECREASING RAW MATERIAL PRICES →	Negative for revenue, positive for margins

We have a strong balance sheet and no imminent debt maturities



Average interest rate 1.6% (excl. leases)
Average duration 23 months
Share of fixed-rate loans 67% (incl. leases)

GROSS DEBT END OF JUNE 30, 2022 EUR 1,106 MILLION, MATURITY PROFILE EXCLUDING LEASES



M&A AND BIOBASED INVESTMENT TO DRIVE FUTURE CAPITAL ALLOCATION

Better positioned for M&A, particularly in water treatment and biobased opportunities	Biobased capex Looking at capital-efficient ways to grow with our partners Biobased investments expected to start in 2023; no step change to current capex frame	Dividend policy intact: competitive and over-time increasing dividend
M&A TO DRIVE GROWTH	**CAPITAL EXPENDITURE TO DRIVE GROWTH**	**SHAREHOLDER RETURNS**

Factors to watch in 2023

FACTORS EXPECTED TO IMPACT OPERATIVE EBITDA DEVELOPMENT IN 2023

SUPPORTING

- Competitive advantage from energy independence
- Contribution from upcoming investment in Uruguay
- Solid end-market demand in water treatment and Pulp & Paper despite economic cycles
- Good demand expected for Oil & Gas supported by short-term energy market trends

UNCERTAINTIES

- Global economic uncertainty
- FX and raw material price development

POSSIBLE NEGATIVE FACTORS

- Fixed cost pressure following high inflation and return to normality after COVID-19 pandemic
- War in Ukraine and its impact on European energy markets

Why invest in Kemira

1.

FOCUS ON PROFITABLE SUSTAINABLE GROWTH

Organic growth H1 2022 23%

Operative EBITDA margin H2 2022 14.8%

2.

RESILIENT BUSINESS MODEL ENABLING AN ATTRACTIVE DIVIDEND

Dividend policy: competitive and over-time increasing dividend

Dividend for 2021 EUR 0.58 per share

3.

SUSTAINABILITY AT THE CORE OF STRATEGY

Kemira will become the leading provider of sustainable chemical solutions for water-intensive industries kemira

Chemistry with a purpose.
Better every day.