# Kemira – solid equity story with good profitability improvement track record

### **KEMIRA TODAY**

Kemira is a global leader in sustainable chemical solutions for waterintensive industries



### **DELIVERING PROFITABLE GROWTH**

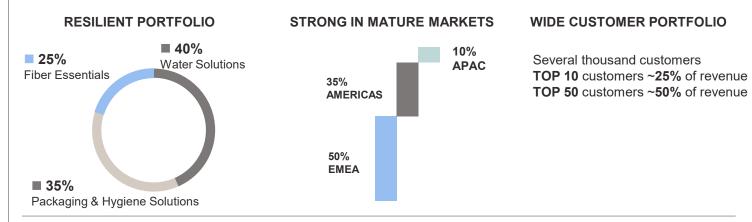
### Revenue

EUR million 3,570 3,384 2,948 2.904 2.659 2.427 2,674 2019 2020 2021 2022 2023 2023 2024 2024 divestmen divestment adjusted adjusted

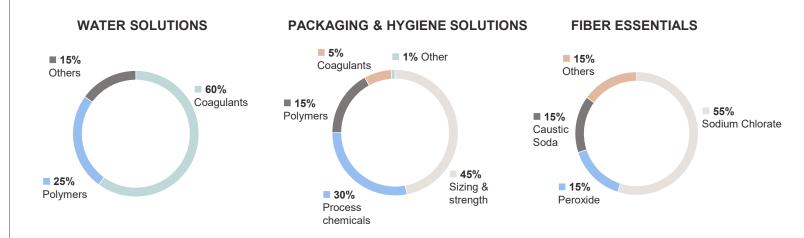
### Operative EBITDA, Operative EBITDA margin EUR million

667 596 585 582 426 20.6% 20.0% 19.9% 19.7% 15.9% 16.0% 2019 2020 2021 2022 2023 2023 2024 2024 divestment divestment

### RESILIENT BUSINESS MODEL SPREAD OVER GEOGRAPHIES AND END-CUSTOMERS



# THREE BUSINESS UNITS FOCUSING ON WATER, FIBER AND RENEWABLE SOLUTIONS





adjusted

adjusted

# Strategy, financial targets and dividend

WE ARE WELL POSITIONED FOR PROFITABLE GROWTH

## STRUCTURALLY STRONGER **FUNDAMENTALS**

Strong market positions: #2 in Pulp & Paper and #1-#2 in water treatment in EMEA and Americas

Structurally stronger margins

Record-strong balance sheet enabling growth focus

### WE ARE ACCELERATING GROWTH

Water and sustainability at the heart of Kemira's growth strategy

Pulp & Paper market expected to grow 2-3% p.a., Industry & Water 3-5% p.a.

Kemira focused on both organic and inorganic growth opportunities, particularly in water

# WE WILL EXECUTE FASTER THROUGH THE NEW KEMIRA ORGANIZATION

New operating model operational January 2025

Three new business units: Water Solutions, Packaging & Hygiene Solutions and Fiber Essentials

New long-term financial targets published

STABLE AND COMPETITIVE DIVIDEND

Dividend per share and dividend yield

#### **FINANCIAL TARGETS** 2023 2024 **Financial Targets** O&G O&G target adjusted adjusted **MEUR MEUR** Avg. Revenue 2.889 2.904 Annual Change Change organic -1% growth >4% Operative 20.6% 20.0% **EBITDA** 18-21% 22.4% 20.6% Operative >16% ROCE%

## WE HAVE A STRONG COMMITMENT TO SUSTAINABILITY Kemira's ratings



CDP

CLIMATE

кетіга

Chemical



WATER

kemira

sector average



ecovadis

3UL 2024

kemira

sector average



**ISS ESG ▷** 

Kemira

average







Chemical

average







\*Dividend to be paid in two installments, first paid in April and the second installment in November



